

To: Members of the Finance Committee
Don Thompson, Chair
Sonny Beck
Vanessa Castagna
Mike Klipsch

Fr: James S. Almond, Senior Vice President and Assistant Treasurer

Date: June 1, 2020

Re: Purdue Fort Wayne Tuition and Fee Levels for Fiscal Year 2021

Purdue Fort Wayne (PFW) is requesting approval to reduce and reestablish its nonresident domestic tuition and fee levels for undergraduate programs for states contiguous to Indiana and for its online degree programs. The adjustments proposed for FY21 will help position PFW more competitively in the market place for recruitment of students.

Tuition and Fees for Contiguous States

PFW participates in the Midwest Student Exchange Program (MSEP), which is a group of Midwest states and participating institutions that charge nonresident domestic students 150% of the residential rate. The Compact has 12 member states including Illinois, Indiana, Kansas, Minnesota, Missouri, Nebraska, North Dakota, Ohio, Wisconsin, Michigan, Iowa and South Dakota. Michigan is currently in an inactive status and Iowa and South Dakota have elected not to participate at this time. Currently, PFW has 173 students enrolled through the MSEP from other states with approximately 86% from Illinois, Michigan and Ohio.

PFW is requesting approval to reduce its nonresident domestic tuition and fees to 150% of the resident rate for the contiguous states of Illinois, Michigan, Ohio, and Kentucky irrespective of the state's participation status in the MSEP. This would apply for undergraduate degree programs. For reference, the FY21 base resident undergraduate per credit hour rate for FY21 is \$291 and the base nonresident undergraduate per credit hour rate is \$698.70. A rate of 150% of the resident per credit hour rate is \$436.50.

Tuition and Fees for Online Programs for Domestic Nonresident Students

PFW offers a number of undergraduate online degree programs including Applied Science, Business Management, Business Marketing, Early Childhood Education, General Studies, Information Systems and Sociology. Currently, 280 students are enrolled in the online degree programs with 264 resident students and 16 domestic nonresident or international students. After benchmarking with a number of online degree programs, PFW is proposing pricing of 150% of the resident rate for online nonresident domestic students, which is more in line with the market

and will better position the program for potential growth of its programs for nonresident students.

PFW requests your approval to make the proposed changes for Fall 2020. This action will also require the approval by the Board of Trustees during the stated meeting.

c: Chairman Mike Berghoff
President Mitch Daniels
Provost Jay Akridge
Chancellor Ron Elsenbaumer
Corporate Secretary Janice Indrutz
Treasurer Chris Ruhl
Legal Counsel Steve Schultz
Vice Chancellor David Wesse